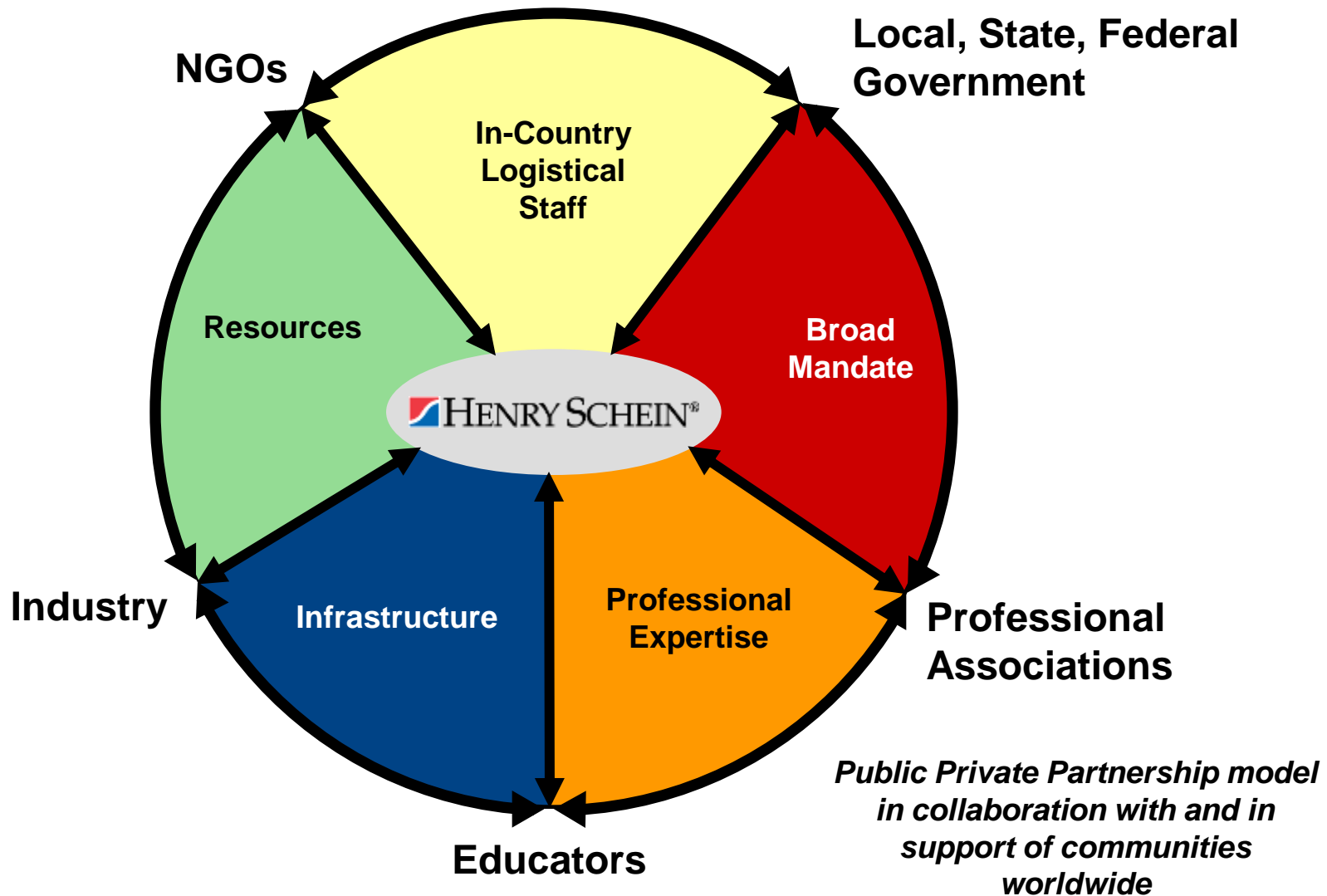


SUSTAINABILITY: GETTING BEYOND THE CHOIR

SUSTAINABILITY – GETTING BEYOND THE CHOIR



**SUSTAINABILITY IS ACHIEVED
THROUGH:**

**MANAGING EXPECTATIONS AS THE
CORNERSTONE OF A LONG-TERM
“WIN-WIN” RELATIONSHIP**

SUSTAINABILITY – GETTING BEYOND THE CHOIR

Key issues are:

Research of your proposed partner's issues and history of support;

Preparation of compelling, realistic and well-budgeted plan;

Presentation of plan to make the case and elicit support;

Ongoing internal and external communications to all program partners/stakeholders;

Schedule meeting to review all of the above for modification where appropriate.

SUSTAINABILITY: GETTING BEYOND THE CHOIR

THANK YOU